BẢN TIN NHÀ ĐẦU TƯ / IR NEWS
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NEWS AND EVENTS

CEO Vietjet shared suggestions for the development of Ho Chi Minh City

At the invitation of Chairman of the People's Committee of Ho Chi Minh City Phan Van Mai and leaders of Ho Chi Minh City, CEO Nguyen Thi Phuong Thao attended events within the framework of the "Conference to consult investors and propose plans for the city's socio-economic development orientation until 2030" on March 21 and 22.

CEO Nguyen Thi Phuong Thao spoke at the conference.

Attending the meeting Madam Nguyen Thi Phuong Thao made some suggestions: "In order for Ho Chi Minh City to develop strongly in the coming time, I propose to continue developing the stock market to compete with other advanced markets in the world. It is necessary to build the city into an international tourist - culinary and cultural destination, and strive to bring 15 million visitors to Ho Chi Minh City this year, including 3.5-4 million international visitors.

I also recommend that the city needs to accelerate digital transformation urgently and synchronously, build a digital economy, and we are ready to contribute to develop that. It is necessary to have policies to encourage the development of the private economic sector, the formation of private economic groups, to promote hi-tech agriculture and start-up companies. Ho Chi Minh City needs to invest heavily in transport infrastructure, airways, roads, logistics, information technology; promote public investment with projects and banks can finance capital."

Vietjet joins hands with Tourism Authority of Thailand (TAT) to promote tourism recovery

On March 4, 2022, Thai Vietjet, in collaboration with the Tourism Authority of Thailand (TAT), has signed a Letter of Intent (LOI) for cooperation in the field of tourism as strategic partners in implementing joint marketing activities, to promote and increase the number of inbound tourists, specifically from Vietnam and Cambodia markets, to Thailand.

Vietjet and TAT signed an agreement to promote tourism development between the two countries.

The agreement was developed as a result of relentless efforts and successful actions together for tourism promotion in domestic and international markets, with aims to collaborate and create joint promotional activities, and also to organize joint agent and media familiarization trips to Thailand and share travel and tourism information that contribute to the recovery of aviation and tourism industry in the soonest time.

Vietjet opens cooperation opportunities with many regions

Vietjet accompanies with the International Hot Air Balloon Festival

In March, the delegation of Sovico, Vietjet, HDBank, Phu Long had a business trip to Dak Nong province and worked with senior leaders of Dak Nong, Lam Dong, Dong Nai, Thua Thien - Hue and local partners on cooperation opportunities and development Investment.

Chairman Nguyen Thanh Hung met with Former Party General Secretary Nong Duc Manh and reported on the achievements that Sovico Group and its member units have achieved over the years.

During the meetings, the delegation reported to provincial leaders on the contents of investment, local economic development, proposed policies to stimulate tourism, aviation, real estate and industry, renewable energy...and looking for Sovico, Vietjet, HDBank, Phu Long member businesses opportunities to contribute more to the economic development in the provinces...

The business trips promised many opportunities for cooperation and investment between Sovico Group and local businesses, contributing to economic development in the area.

Vietjet opens cooperation opportunities with many regions

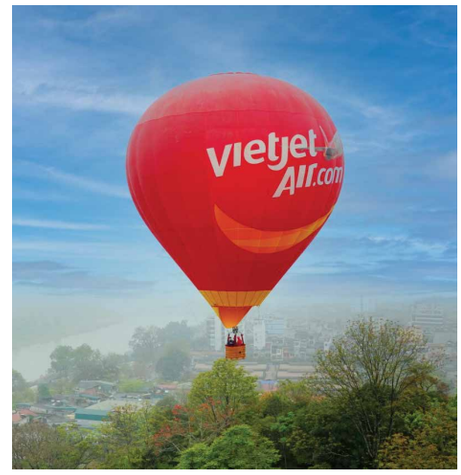
On the evening of March 26, the opening ceremony of the 2022 National Tourism Year themed "Quang Nam - A green tourism destination" took place at Hoi An Memories Island with more than 3,000 local and international guests.

Prime Minister Pham Minh Chinh delivered the opening speech to mark the reopening of Vietnam's tourism, a key event of the 2022 National Tourism Year Program.

Vietjet, with the role of an airline with a network of domestic and international flights, has been and will continue to accompany Vietnam's tourism, continuing to promote tourism development into a spearhead economic sector, building a favorable environment for tourism, and promoting green tourism market, maximize potentials, promote opening of international tourism market... with the message of peace, cooperation, development, "Vietnam - safe country", an image of "Vietnam – a safe, friendly, attractive destination" with endless beauty.

2022 in Tuyen Quang

On March 15, 2022, in Ho Chi Minh City, the International Balloon Association and the Department of Culture and Information of Tuyen Quang province held a press conference to announce the first International Balloon Festival in Tuyen Quang. This festival belongs to a series of campaigns, "Tuyen Quang Tourism Year 2022," with the companionship of Vietjet.



Mr. Do Xuan Quang - Vice President of Vietjet speaking at the opening ceremony

Miss Luong Thuy Linh and Vietjet experienced flying and sightseeing Tuyen Quang from a hot air balloon.

During the festival, visitors will have a chance to experience a free hot air balloon flight at Nguyen Tat Thanh Square in Tuyen Quang City when presenting Vietjet's boarding pass or e-tickets.

Vietjet reports profit in 2021, transporting more than 110 million passengers since operation

Vietjet Aviation Joint Stock Company (HoSE: VJC) has released its financial statements for the fourth quarter of 2021, reporting a consolidated after-tax profit of VND100 billion (approx. US$4.4 million), increasing by 46% compared to 2020's.

As of December 31, 2021, Vietjet's assets totaled nearly VND51,785 billion (approx. US$2.27 billion). Its debt-to-equity ratio stayed at 0.91 while the liquidity ratio was at 1.63 - all were considered healthy indicators in the aviation industry.

In 2021, Vietjet has operated nearly 42,000 flights across its network with more than 5.4 million passengers onboard. The airline has achieved fast growth in cargo transport in 2021 with its revenue in particular rocketing by over 200% YoY.

Vietjet has worked to optimize the operating cost per flying hour and lower aircraft renting costs throughout the year. The airline has received support from the Government for the aviation sector including a 50% fee waiver for landing and taking-off, 50% fee waiver for environmental protection fee on aviation fuel until the end of 2022 and other discounts for airports fees and ground services rates.

In term of strategic partnership, Vietjet has further cooperated with big international companies to grow its fleet and improve services, moving towards the future goal of becoming a multinational aviation group.

The airline in December 2021 has welcomes its first wide-body aircraft Airbus A330-300, getting ready for safe and eco-friendly middle and long-range flights which can go as far as 12,000 kilometers.

Joining hands to fight against the pandemic, Vietjet has transported tens of thousands of doctors, health staff, soldiers, police officers and disease prevention staff to their destinations of work, plus many more flights to deliver vaccines, medical equipment, and aid cargo. A Vietjet representative has said that the airline would keep going for digital transformation projects to introduce more added-value services like wireless internet, shopping, logistics, testing, health services, hotels etc. on Vietjet's website and application.

Meanwhile, the airline has also expanded its ground services and pilot training not only for its own but aiming to offer services to other airlines in the region. As Vietnam has fully opened to international flights with a robust development of tourism places and resorts nationwide, the aviation sector is deemed to recover and strongly grow again in 2022 and the coming years.

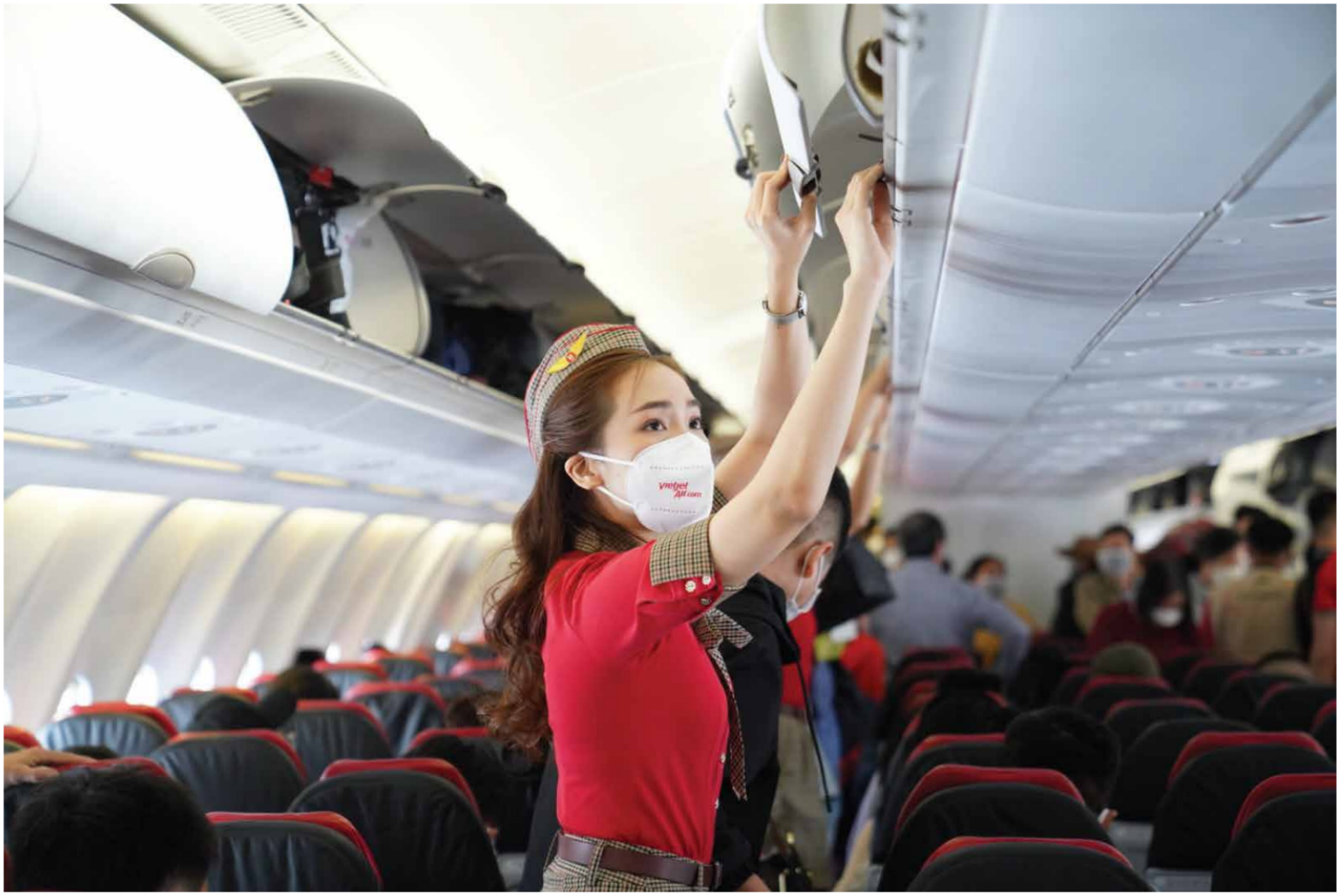
CELEBRATE 10 YEARS

In 2021, Vietjet has marked its 10th anniversary of its first flight (December 24, 2011-December 24, 2021). After 10 years, Vietjet has transported more than 110 million passengers, realizing its mission of developing a widespread flight network across the country, region and beyond. It has also brought about a breakthrough in air services, making airplane a popular means of transportation in Vietnam and the world.

Vietjet has also gained significant achievements in 2021 including retaining its place in the top 10 best and safest low-cost airlines in the world by AirlineRatings, a well-known website for airline safety and product rating review.

Vietjet returns with a large cabin crew recruitment campaign

Returning to the sky, expanding domestic and international flight network, the new-age carrier Vietjet organizes a large cabin crew recruitment campaign nationwide.



Vietjet welcomes all candidates from 20-30 years old; possess a high school diploma or higher; have good English skills with TOEIC 500 + or equivalent. In terms of appearance, the height requirement for male candidates are from 1m70 – 1m85 and female ones from 1m60 – 1m75 (*), love to become a cabin crew, etc. The successful candidates will work in Ho Chi Minh City, Cam Ranh (Khanh Hoa) City, Da Nang, Hanoi, Ho Chi Minh City, Hai Phong, Can Tho, etc. and become the representative image of Vietjet on all domestic and international flights.

Vietjet to cooperate with Ho Chi Minh City University of Economics and Finance

On March 18, the Vietjet delegation had a working session with the representative of the Ho Chi Minh City University of Economics and Finance (UEF). The two sides discussed the signing of a cooperation agreement on human resource development in the near future.

Accordingly, UEF will research specialized training courses, provide high-quality human resources and support the recruitment of cabin crews through vocational training programs in collaboration with Vietjet.

COMMERCIAL ACTIVITIES

Vietjet increases the frequency and reopens routes to Phu Quoc, Nha Trang, Can Tho, Da Nang

On this March, Vietjet reopens and increases the frequency of many routes across Vietnam, especially routes from and to Phu Quoc, Nha Trang, Can Tho, Da Nang, etc. to meet the travel, trade and tourist needs of customers in the coming summer.

Besides the operating routes from Ho Chi Minh City, Ha Noi to Phu Quoc, Vietjet continues to reopen and increase the frequency of routes from Nha Trang, Da Nang, Da Lat, Hue, Thanh Hoa and Vinh to Phu Quoc, which is one of the most attractive destinations for peoples and tourists recently, with the frequencies of 4 to 7 operate with the frequencies of 3 to 4 return flights per week from March 27. The routes connecting Da Nang to Da Lat, Buon Me Thuot, Can Tho will also return with regular frequencies from 3, 4 and 7 return flights per week from March 27. The Can Tho – Hai Phong and Can Tho – Da Lat routes are operated from March 27 and April 28 respectively with 7 return flights per week.

The routes connecting Ha Noi, Ho Chi Minh City, Da Nang with other provinces and cities are also regularly operated by the world's modern wide-body A330 aircraft

* Celebrating the International Women's Day 8/3 and the Vietnam's biggest hot air balloon festival in Tuyen Quang, Vietjet offers a promotion campaign from March 3 to March 8, 2022, sales on 283,838 promotion tickets from only 0VND with flexible flight period from March 8 to December 31, 2022 on all domestic flight routes, which bringing the opportunities to experience Vietjet's flights across Vietnam.

* On March 18, 2022, celebrating the week of Online Fair "Da Nang - FantasticCity Online Travel Mart 2022", Vietjet offers a special promotion on all domestic routes to and from beautiful Da Nang. Accordingly, Vietjet opens sales on hundreds of thousands of promotional tickets on all domestic routes to and from Da Nang with 50% discount when applying "DANANG50" code with the flight period from September 5 to December 22, 2022.

* During the golden week from March 24 to March 31, 2022, Vietjet offers about 20.000 promotion tickets from only VND0 and free PCR test for all routes connecting Vietnam with many attractive destinations including Bangkok (Thailand), Singapore, Bali (Indonesia), Seoul (South Korea), Tokyo (Japan), Taiwan, New Delhi (India) with the flight period from April 01 to December 31, 2022.

return flights per week.

Flight routes connecting Nha Trang with Thanh Hoa, Vinh, Da Nang, Can Tho will and A321 ones, offering passengers many choices of flight time, convenient services, hot and fresh meals, etc.

Facilitating the tourism recovery between the two countries, Thai Vietjet recently was permitted by the Singapore Government and the Civil Aviation Authority of Singapore (CAAS) to operate Vaccinated Travel Lane (VTL) flight services from Bangkok to Singapore, commencing on April 28, 2022, and Phuket to Singapore, starting from June 2, 2022. The permit granted to Thai Vietjet, allows the carrier's passengers to travel to Singapore without quarantine.

In the beginning, the new international services Bangkok – Singapore will operate 3 flights a week every Tuesday, Thursday, and Sunday, whereas, Phuket – Singapore will operate 2 flights a week every Thursday and Sunday.

To celebrate the new international service, the airline launches a special promotion 'New Route, New Experience', offering special fares starting from THB 449 (not inclusive taxes, fees, surcharges, and add-on services) for traveling on Thai Vietjet's new international service Bangkok – Singapore and Phuket – Singapore. The special promotion is available for booking from March 10 - 31, 2022, with the travel period between April 28 - June 30, 2022.

* Vietjet and Gotadi have just launched a promotion combo product for customers to welcome an exciting summer, returning to attractive tourist destinations. Accordingly, customers will immediately receive a 5% discount when ordering Vietjet's hotel - domestic flight ticket combo package on the Gotadi website and mobile application system.

* On March 27, 2022, Vietjet jubilantly resumed the first international service to Da Nang in Central Vietnam from Bangkok, Thailand, reaffirming its leading role as the largest flight capacity provider between the two countries while pioneering in boosting the post-pandemic recovery of tourism and trade connectivity across the region.

* Thai VietJet successfully commenced the inaugural flight of its new international service between Bangkok and Phnom Penh. In the beginning, the new international service Phnom Penh - Bangkok (Suvarnabhumi) will operate 3 flights a week every Monday, Wednesday, and Friday, with the flight duration of 1 hour 10 minutes.

SOCIAL ACTIVITIES

Vietjet searching for Miss Tourism Danang 2022

As the official "Transportation Sponsor" of the contest, Vietjet continues to accompany the organizers of Miss Tourism Danang 2022 to seek and honor a "flower" worthy of the highest crowned of the pageant.

On the final night taking place at Trung Vuong Theater on the evening of March 5, Vietjet's representative directly presented a special award to Ms. Tran Nguyen Minh Thu, who excellently surpassed 20 finalists to become Miss Tourism Danang 2022 includes 06 months of SkyBoss service experience, flying to domestic and international destinations with Vietjet and many attractive incentives.